

# AS A SPONSOR OR CRO YOU MIGHT KNOW THE DILEMMA

Your clinical trial is about to start – that ties up a lot of resources.

**But who takes care of the insurance for the study participants?**

Your project manager, the principal investigator, or you?

You actually have to take care of other important things. So you wish to delegate. But to whom?

Who knows all insurance details and what is important?

## WE HAVE THE KNOW-HOW AND THE EXPERIENCE



## YOUR PARTNER FOR LIFE SCIENCE INSURANCE

We assist you in obtaining clinical trial and patient insurance customized to your project.

We get coverage for you in all countries, worldwide, in accordance with regulatory requirements, for trials involving drugs or medical devices – all within a few days.

We provide consulting and support to you during the entire trial period – right from the start, for the request of approval, in case of changes of risk, testing schedule or study period, and also in the event of a claim.

## CLINICAL TRIAL INSURANCE

Almost all countries require clinical trial or patient insurance prior to approving a clinical study.

We obtain the necessary coverage for you directly from local insurers or through multinational insurance programs.

## CONSULTING

We provide you with advice tailored to all country-specific issues.

- What do you need to obtain clinical trial insurance in the respective countries?
- What is the difference between a trial subject to mandatory insurance and one that is not?
- When do you need radiation liability insurance?
- What is covered by travel accident insurance, and what is not?
- What are the benefits of third-party financial loss insurance for life science service providers?

## TRAINING

We are delivering presentations on these subjects to expert panels and at our clients' in-house trainings – manufacturers of drugs and medical devices, CROs and academic research institutions.

**Steffi Elschner**, Dipl.-Wirtsch.Ing.(FH), is the founder and owner of **ELSCHNER CONSULTING**. Following her studies in industrial engineering she worked in the medical device sector before obtaining certification as an insurance broker.

She has many years of experience in the life science industry. For over 10 years she has provided liability and clinical trial insurance consulting services to international clients.

## DO NOT WASTE TIME

Your study documents are completed. Now you need proof fast of a customized trial insurance to be able to proceed with your study project.

Rely on us. We assist you in obtaining all the required insurance documents as quickly as possible, so you do not waste any time.

## TAKE ADVANTAGE OF OUR KNOWLEDGE AND CONTACTS

Within just a few days we send you an offer for the insurances required or requested for national or multi-national clinical trials.

Only 1-2 days following acceptance you will receive the insurance documents in accordance with the regulatory standards of the participating countries.



**Steffi Elschner** has a long-standing, successful working relationship with large renowned international underwriters specialized in clinical trial insurance and the life science sector. She receives important first-hand information relevant to the insured and passes it immediately on to her clients.

Direct contacts with local insurers enable **ELSCHNER CONSULTING** to quickly implement current changes to country-specific regulations.

# COMPREHENSIVE AND COMPETENT CARE

We provide you with comprehensive and competent advice for the duration of your trial, for all participating countries and in every situation relevant to your insurance.

We know what is necessary and important, no matter where your study takes place,

- Germany
- Israel
- Asia
- Australia
- Switzerland
- Russia
- Africa
- U.S.
- EU countries
- Ukraine
- Latin America
- ... worldwide

Therefore you do not have to plan for or free up extra capacities.

With our consulting and facilitation we take pressure off the resources on your side as principal as well as on the side of the CROs.

## TALK TO US



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